

The total profit $P(x)$ (in thousands of dollars) from the sale of x units of a certain prescription drug is given by

$$P(x) = \ln(-x^3 + 3x^2 + 72x + 1)$$

for x in $[0, 10]$. What sales will lead to maximum profit?

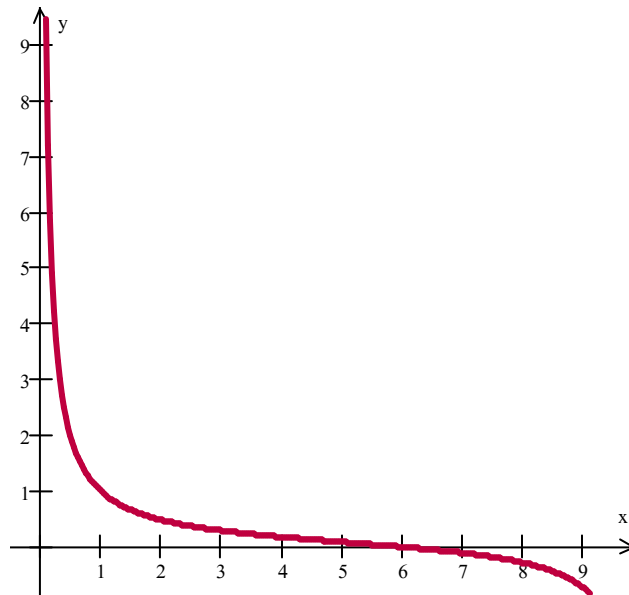
Find the derivative of $P(x)$: The function is a composition, so we'll need the chain rule to find the derivative:

$$\begin{array}{l} \text{inside} = -x^3 + 3x^2 + 72x + 1 \\ \text{outside} = \ln(x) \end{array} \rightarrow \begin{array}{l} \text{inside}' = -3x^2 + 6x + 72 \\ \text{outside}' = \frac{1}{x} \end{array}$$

Using this information, we get

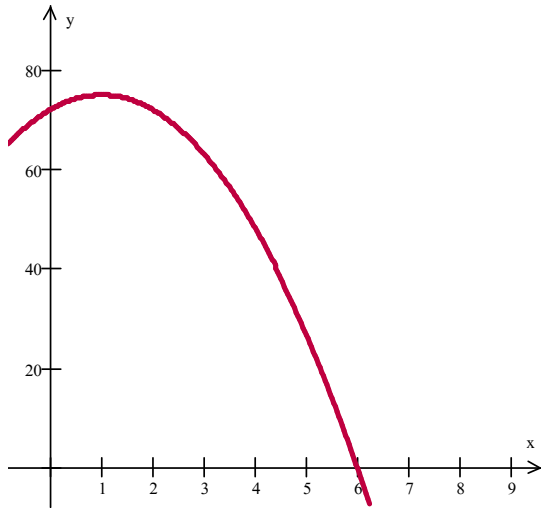
$$P'(x) = \frac{1}{-x^3 + 3x^2 + 72x + 1} \cdot (-3x^2 + 6x + 72)$$

Find the critical numbers: Since the derivative is a fraction, the critical numbers will be where the derivative is zero or undefined. To get an idea of what is going on, let's examine the derivative over the interval $[0, 10]$.

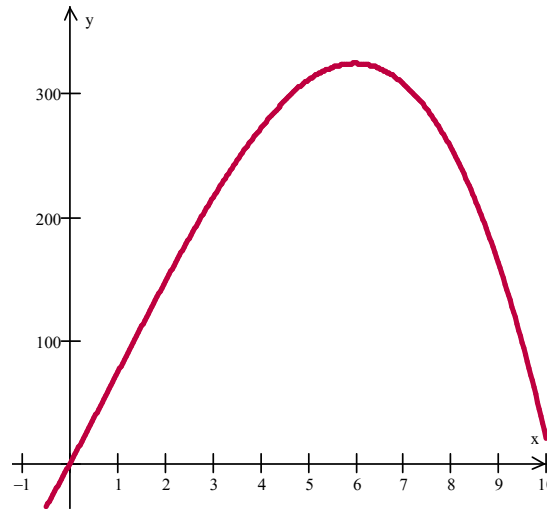


It looks like there is a zero around $x = 6$ and perhaps an asymptote near $x = 0$. To find each of these, let's look at the graph of

$$y = -3x^2 + 6x + 72$$



$$y = -x^3 + 3x^2 + 72x + 1$$

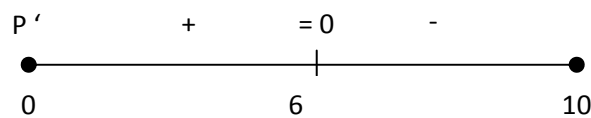


The graph on the left is a graph of the numerator of the derivative. It is equal to zero at $x = 6$ since the numerator factors as

$$\begin{aligned} -3x^2 + 6x + 72 &= -3(x^2 - 2x - 24) \\ &= -3(x - 6)(x + 4) \end{aligned}$$

The numerator is also equal to 0 at $x = -4$, but that is outside $[0, 10]$. The denominator is on the right and between 0 and 10, is always positive. So our only critical number on $[0, 10]$ is at $x = 6$.

Apply the first derivative test: Make a number line from $x = 0$ to $x = 10$ and test on either side of the critical number:



Since the function is increasing on the left hand side of $x = 6$ and decreasing on the other side, the critical point must be a relative maximum. So 6 units of sales leads to a maximum profit of

$$P(6) = \ln(-6^3 + 3(6)^2 + 72(6) + 1) \approx 5.78383 \text{ thousand dollars}$$

or \$5783.83.